



[NAHU Happy Hour Podcast](#)

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2021-22 WAHU Board is set!

July is the month our new Board roster takes effect. We are looking forward to a new year, new ideas and (hopefully soon,) new in-person events!

Your Board for 2021-22:

President: Angela Dubay

VP: Casey Meehan

Treasurer: Molly Lanzinger

Awards: Char Parker

Legislative: Danielle Huston

Media: Gary Franke

Membership: Keith Wallace, Amanda Riley

Prof. Dev.: Mary Pierce

HUPAC: Marsha Tellesbo



Angela Dubay, WAHU President
2021-22 Board Year

2021 NAHU Virtual Annual Convention

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The 2021 NAHU Annual Convention will be a virtual event this year.

The 2020 Convention was the first time this event had been held virtually and there was amazing attendance as travel was not required and the reduction in registration fees made it accessible for more members.

The Convention starts on Sunday, June 27th and ends on Tuesday, June 29th, 2021.

\$99 for NAHU members, \$199 for non-members.

Click on the logo to check out agenda and registration information!





Gary Franke, Media Chair

This month's WAHU Board Member

The owner of Achieve Alpha in Bellevue since 2008, Gary's goal is to make every client feel like they are his *only* client. He is

driven to provide personal service with absolute professionalism, while also growing his business to help more people throughout the

Eastside and Seattle. Gary also is focused on personal growth: A graduate of Washington State University, he went back to school to earn his MBA at Seattle University in 2009.

Legislative Update

7% Capital Gains Tax.

The final version of the bill, as signed by the Governor, imposes a 7% capital gains tax, subject to several exceptions that are reflected in the final agreement. Business groups immediately filed a lawsuit challenging the measure. Among the arguments is that the bill imposes an income tax, in violation of the State Constitution.

Long Term Care Bill and "opt-out". The OIC has issued [statements](#) on what riders qualify as long-term care insurance. A rider attached to a life insurance policy must specify benefits to be paid for long-term care services as opposed to a lump sum or payments to be used at

the insured's discretion. Critical Care or Accelerated Benefit riders to not qualify as LTC.

Revising "Cascade Care: The measure provides that a premium assistance and cost-sharing reduction program is established, subject to funding provided in the budget, which is to be administered by the Exchange.

An amendment added requires hospitals to contract with at least one carrier offering a public option plan.

Mel Sorensen – WAHU
Lobbyist



President's Corner and Annual Summary

Summer is finally here, and our world is slowly coming out of this pandemic. We still have a long way to go, but the steady progress towards 70% vaccination in the US is a welcome trend to see!

This is my last month in the President's corner. Angela Dubay will be taking over as our President July 1st, so keep your eyes open for her insights beginning next month.

I am excited to be stepping into the Professional Development Chair position. There is some amazing work being done at NAHU to develop timely and valuable training content for all of our members. Part of my job will be to bring that information to your attention.

I will also be sharing the opportunities available to our members for different accreditation programs available through NAHU, including the Registered Employee Benefits Consultant (REBC) designation.

This was a strange year for all of us. We had to find new ways to connect with our families, friends and business partners. By now we are all old hands at virtual meetings. Technology is a blessing and a curse (especially when your internet drops in the middle of meetings!)

Things I've accomplished as your President:

- 1) [Newsletter!](#)
- 2) WAHU [LinkedIn](#)
- 3) 3 Year [Strategic Plan](#)

What we have accomplished together as a State Chapter:

- 1) We conducted virtual meetings (due to pandemic,) 2 CE events, 1 Medicare summit with OAHU, Participated in Day on the Hill.
- 2) We have continued improving our communications with our members by

updating our website and social media presence.

- 3) We have continued our participation with Regional and NAHU events such as Leadership Training, Annual Convention and Capitol Conference.
- 4) WAHU obtained Gold Certification for our Chapter!

I want to thank all of our Board members for their time and attention and efforts during this year. I am so proud of all of you and our work. Thank you to all of our members across Washington. You are our reason!

I look forward to seeing and meeting everyone this upcoming year and look forward to supporting Angela however I can.



Mary Pierce, President

Thank you for an amazing year. I have learned so much and look forward to our next steps together in this Association!

Anna Choi is back! 5 Steps Presentation

Join Anna Choi as she presents her full interactive workshop on how to RECLAIM YOUR ENERGY!

Thursday, June 24th, 2 to 3:15pm PST
\$10 NAHU members. \$25 Non-Members

Do you lack a solid morning routine? Find it hard to fit in your workout? Juggling multiple roles? Exhausted from non-stop, back-to-back meetings by the end of the day?

You will: Identify where to double down on your ying versus yang time. Practice simplifying your decisions using your 3 inner advisors. Experience energy management hacks to keep your body moving while sitting at your desk all day!

Register at: <https://www.wahealthunderwriters.org/events-1>



Join us for the 2021-22 WAHU

Strategic Planning Meeting



Our new Board will take their places on July 1, 2021. The meeting is on June 15th at 3pm via Zoom.

Every year we spend some time focusing on our objectives for the new year, how to continue and improve current plans and brainstorm on what our members want from this Association.

Please join us for this year's Strategic Planning Meeting. We want to hear your ideas and thoughts about how the Association can best serve you, our members!

Please email our incoming President, Angela Dubay, at

adubay@deltadentalwa.com and she will send you the invite!

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Why NAHU?



Our Mission

The Washington Association of Health Underwriters promotes the highest level of professional and ethical conduct amongst its membership. We deliver education, public policy information and policy recommendations to our members. In addition, we advocate consumer choice, accessible and affordable quality health care for our communities.

Local Association Chapter Presidents

EWAHU – Spokane – Julie Shepard-Hall, integrityins@msn.com

NWAHU – Seattle – Keith Wallace, keith@riceinsurance.com

SSAHU – South Sound – Laci Moyer, lmoyer@pheinsurance.com

TCAHU – Tri-County – Harilyn Dumancas, harilyn.t.dumancas@kp.org

We're on the Web!

See us at:

www.wahealthunderwriters.org