



The WAHU Wave is back!

Changes are always challenging and sometime transitioning a project just doesn't work out as planned!

We are back to providing our members interesting and timely information on a monthly basis.

We hope you are having a great holiday season and surviving the 4th Quarter push!

Best wishes for a Happy and prosperous New Year from all at WAHU!



NAHU's Leadership Academy

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NAHU's Leadership Academy assists chapter leaders and members to become better leaders in life and NAHU. This 12-module program provides a wide variety of topics touching on many areas to provide students with a well-rounded experience.

Programming can be done through attending pre-recorded programming, by attending monthly webinars or as a mix of the two formats.

See the schedule [here](#) for more details about the timing of the live programming.

The Leadership Academy is open to all active NAHU members. Registration is required. There is no fee for participation.

Academy graduates will be recognized during NAHU's Annual Convention and will receive a certificate of graduation as well as a badge to identify and promote their accomplishment..

The Academy year is July 1 through June 30. To ensure relevant content, modules may change from year to year. For this reason, students are highly encouraged to complete their studies in the 12-month cycle.



This month's WAHU Board Member

I'm an independent producer selling individual, small group and Medicare. I've been doing this as long as I can remember. And I still like it.

I love being a member of WAHU, the people I've met, and serving on the board.

I enjoy hiking, skiing, golf and sailing.

"The first wealth is health"

Ralph Waldo Emerson

Molly Lanzinger, Treasurer

Legislative "Crystal Ball" Forecast

On November 2nd, WAHU held a lively webinar conversation with Mel Sorensen, WAHU Lobbyist and Danielle Huston, WAHU Legislative Chair.

They discussed the opportunities and challenges they see in store for this upcoming Legislative session.

This event was provided free to WAHU members.

You can click [HERE](#) to watch the recording.

Enjoy!

Here is another source to check out for the upcoming session:

Insurance Commissioner Mike Kreidler has prepared a package of legislative proposals that he intends to submit to the 2022 Legislature.

A link to the OIC's legislative priorities can be found at <https://www.insurance.wa.gov/legislative-priorities>.



Danielle Huston

Mel Sorensen



President's Corner

It's the holiday season. For people in the insurance industry, it's not only a busy time with our family and friends, but also our most demanding time of year at work.

It's tough to balance our personal lives with our professional responsibilities, yet that is just what we do. We are the experts.

Christmas Eve is always my favorite holiday of the season (after Halloween, of course.)

The anticipation of Christmas is always better for me than Christmas itself. It's kind of like the feeling you get on Friday nights when you know you can sleep in on Saturday morning. Relief, for it is finally the weekend.

This is also an eventful time for WAHU members. Once 4th quarter ends and we get that sense of relief, three important events are occurring.

The first is WAHU's Day on the Hill in Olympia on Tuesday, January 18th.

It will be virtual again this year as most legislators will not be taking in-person meetings from the public.

Day on the Hill is a joint event with NAIFA and offers CE along with the legislative update.

The second event is NAHU's Capitol Conference, in Washington DC. This year we will be back in person (!) from February 28th to March 2nd.

Last year's virtual event was so successful that they will also have that option available for this year as well.

Many people who go to this meeting say it's the turning point for them and what makes them truly want to be a bigger part of NAHU.

Our third event is the WAHU State Symposium in March.

We asked your preference regarding in person or virtual events – and we heard you loud and clear! We've decided the 2022 Symposium will be held in person per your requests. As before, one day held in Spokane and the next in Seattle.

Since we haven't been able to get together for two years, we want to try and make this event the most informative and fun symposium we ever presented!

At least the food will be good. As I don't believe in conference chicken.

Happy holidays, however, you choose to celebrate, and have a great 4th quarter.



Angela Dubay

President

Help Wanted

The Washington Association of Health Underwriters are looking for a few good people.

Do you have fresh ideas? We want to hear them!

Do you want to make the Symposium better? Join the team.

We need board members or committee members.

We accept NAHU members in any benefits position.

NAHU provides resources for Diversity, Equity & Inclusion –

What is Diversity, Equity, and Inclusion (DEI)?

Diversity is the presence of differences that may include race, gender, religion, sexual orientation, ethnicity, nationality, socioeconomic status, language, (dis)ability, age, religious commitment, or political perspective. Populations that have been-and remain- underrepresented among practitioners in the field and marginalized in the broader society.



Equity is promoting justice, impartiality and fairness within the procedures, processes, and distribution of resources by institutions or systems. Tackling equity issues requires an understanding of the root causes of outcome disparities within our society.



Inclusion is an outcome to ensure those that are diverse actually feel and/or are welcomed. Inclusion outcomes are met when you, your institution, and your program are truly inviting to all. To the degree to which diverse individuals are able to participate fully in the decision-making processes and development opportunities within an organization or group.



Like a string of beads, it is our unique differences and intricacies that make us so appealing and attractive. We would not be as beautiful if we were all the same. It's the contrast and asymmetry that makes us worthwhile.

— Lindsey Lunsford, M.E.M., Second Edition DEI Fellow

WAHU

Phone
(206) 653-7259

E-mail
info@wahealthunderwriters.org

Welcome New Members !

Tammy Masalonis, McGregor Insurance, Anacortes, WA

Kevin R. Smith, Benefits4Brewers, Seattle WA

Emily Young, The Partners Group, Bellevue, WA – sponsored by Mark Rose

Our Mission

The Washington Association of Health Underwriters promotes the highest level of professional and ethical conduct amongst its membership. We deliver education, public policy information and policy recommendations to our members. In addition, we advocate consumer choice, accessible and affordable quality health care for our communities.

Local Association Chapter Presidents

EWAHU – Spokane – Julie Shepard-Hall, integrityins@msn.com

NWAHU – Seattle – Keith Wallace, keith@riceinsurance.com

SSAHU – South Sound – Laci Moyer, lmoyer@pheinsurance.com

TCAHU – Tri-County – Matthew Woodburn, matthew.j.woodburn@kp.org

We're on the Web!

See us at:

www.wahealthunderwriters.org
